



Gregory S. Paonessa

PARTNER

Greg advises clients in the Automotive industry as part of ArentFox Schiff's nationally ranked and recognized Automotive group.



Industries

Automotive & Transportation

— Automotive

Construction

— Construction & Design Dispute Resolution

Practices

Complex Litigation

Education

New England Law, JD, 2014

University of Vermont, BS, 2007

Offices

Boston

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Greg represents clients from individuals and startups to large corporations in complex business disputes in state and federal courts. He also engages in various alternative dispute resolution processes when that method can resolve a matter more efficiently.

Greg specializes in counseling clients in the automotive sector in various types of disputes, including but not limited to government investigations, buy-sell transactions gone bad, manufacturer terminations, and general commercial litigation issues and disputes. In addition, Greg has extensive experience resolving disputes concerning real estate, construction, employment, and debt-finance transactions.

Greg begins each client engagement by assessing the advisability of litigation, providing clients with a holistic assessment and strategy to achieve their immediate and long-term goals and best interests. He recognizes that at times, that may mean not pursuing a matter even when the client truly was wronged because the cost-benefit analysis makes it clear that doing nothing is the best course of action.

Some matters that come to him, known as "bet the company" litigations, are significant enough that the client's entire business could be at risk if the dispute goes against the client. In these cases, Greg strives to shoulder this burden for them, encouraging them to concentrate on improving their business while he handles the legalities.

Client Work

Greg's representative matters include:

- Represented automotive dealer-client in litigation concerning purchase of another dealer's assets and real property after the seller attempted to backout of the transaction, securing the assets and real property for his client prior to trial.
- Represented dealer-client in multiple manufacturer terminations.
- Represented multiple dealer-clients in defense of employment wage and hour class action disputes

arising out of *Sullivan v. Sleepy's LLC*, 482 Mass. 227 (2019).

- Represented secured lender in dispute with borrower to obtain first receivership over a cannabis operator in the Commonwealth of Massachusetts to allow for sale of assets to recover debts owed.

Previous Work

Prior to joining ArentFox Schiff, Greg was a partner at a mid-sized boutique firm in Boston where he handled business litigation and dispute resolution matters.

Greg's background in both legal practice and construction, as part of a family business in excavation construction and drilling and blasting, provides him with unique insights, making him especially effective when representing clients of all sizes. Drawing from his prior professional experience, Greg understands the significant impact of litigation on a business, and he uses that insight to guide his clients in their decision-making.

Publications & Recognitions

Publications

Greg's publications include :

- “How Are Your Doc Fee Disclosures?” *Massachusetts Auto Dealer Magazine*, April 2025.
- “Should You Sign That Contract?” *Drive New Hampshire*, author (2024)
- “Vacationing While on FMLA Leave is Not Grounds for Termination” *In-House Advisor*, author (2019)
- “Be Sure to Clearly Define the Grounds for Disqualifying An Independent Appraisal Because the Court May Not Do It For You” *In-House Advisor*, author (2019)
- “A Tale of Two Cities: Retrospective and Prospective Views of the Big Dig and Megaproject Delivery,” *ACEC/MA Insights*, co-author (2016)
- “Resentful Homeowner Lacks Reliance and Proper Timing,” *Design & Construction Management Professional Reporter*, author (Sept. 2016)
- “Project Management Firm Has No Implied Duty to Ensure the Safety of Subcontractor’s Employees,” *Design & Construction Management Professional Reporter*, author (Sept. 2015)
- “The Mechanic’s Lien—Are You Protected?” *New England Law Review*, author (2014); Reprinted *Legal Handbook for Architects, Engineers and Contractors*, Albert H. Dib (2015)

Recognitions

Greg has been recognized with the following honors and awards:

- *Best Lawyers* - Ones to Watch, 2026
- *The Legal 500 United States* - Rail and Road, 2025
- Super Lawyers, *Rising Stars* 2024
- *CALI Award of Excellence – Insurance Law*, 2013
- New England Law Review, *Executive Comment & Note Editor*

Professional Activities

Greg is a member of the Boston Bar Association, the New Hampshire Bar Association and the National Association of Dealer Counsel.

Life Beyond the Law

Outside of work, Greg enjoys spending time with his wife, two kids and their dog either at the beach, the lake or in the mountains.

Bar Admissions

Massachusetts

New Hampshire

Vermont

Court Admissions

US Court of Appeals, 1st Circuit

US District Court, District of Massachusetts

US District Court, District of New Hampshire